



EXTERNAL JOB POSTING

Job Title **Field Clinical Manager**

Req# 1076-19

Territory: Pacific NW, CA, WA, OR, AZ, CO, WY, ID, MT

POSITION SUMMARY:

The primary objective of the Field Clinical Manager is to provide field-based clinical and technical training/support for the Bioness' StimRouter product line. The candidate will be responsible for training health care professionals in the use of the medical devices and support associated surgical procedures; programming devices and providing technical expertise in the use of the StimRouter/Implantable product line. The candidate will perform these duties and develop the necessary training skills in compliance with FDA regulations, Good Clinical Practices.

SPECIFIC DUTIES AND RESPONSIBILITIES:

The responsibilities include (but are not limited to):

- Surgical case coverage.
- Follow-up support and troubleshooting of Implantable Products.
- Conducting patient programming's.
- Conducting required training for new and existing centers.
- Represent StimRouter from a clinical perspective at tradeshow, local meetings, group dinners etc.

Key Responsibilities

Clinical and Technical Support

- Represents Bioness during surgeries, implants, and device programming.
- Demonstrates expertise in all aspects of implanted medical devices and troubleshooting techniques.
- Provides support and follow-ups in hospitals and clinics.
- Receives technical inquiries by telephone.
- Researches solutions to questions or problems.
- Provides on-call support as needed for surgeries, reprogramming, troubleshooting, follow-up, etc.

Educational/Research Support

- Educates and trains physicians, hospital personnel and office staff on technical matters relating to Bioness products.
- Builds professional and technical knowledge by engaging with customers, attending scientific conferences, educational workshops, delivering presentations and training to field personnel and reviewing professional publications
- Regularly educates and updates physicians/clinicians and clinic follow-up staff on new product releases of device systems and features, including both hardware and software modifications.
- Aid physicians with technology – literature searches, engineering, Bioness technology.

Internal Support

- Educates and trains Bioness personnel on technical and clinical matters relating to Bioness products.
- Maintain open, effective communication with all Bioness functions, including Regulatory Assurance, Quality Assurance, and Product Development, as well as with employees.
- Assist sales to identify and target physicians.
- Perform other related duties as assigned or requested.
- Must be able to operate with little direct supervision.
- Travel may be extensive, up to 80%, with two to three overnights a week.

EDUCATIONAL REQUIREMENTS:

Bachelor's degree in health care related field or a four-year degree with health care/clinical experience. Advanced degree in health sciences or engineering preferred.

EXPERIENCE:

Prefer prior surgical and/or OR support experience as a field clinical engineer, technical representative, technology trainer or clinical trainer in medical device field.

KNOWLEDGE, SKILLS AND ABILITIES:

Candidate must have:

- Ability to communicate effectively with health care professionals.
- Ability to instruct/coach others on use of products and clinical applications.
- Strong interpersonal skills and professional demeanor.
- Effective problem solving and trouble shooting skills.
- Excellent organizational skills.
- Ability to prioritize under pressure.
- Solid MS Office skills including PowerPoint.
- The ability to manage multiple tasks simultaneously.

CONTACT: **Submit resume to careers@bioness.com**

EOE/Minorities/Females/Vet/Disability